



COMPANY PRESENTATION 1H 2011 – JUNE 2011

PT ABM Investama Tbk.
A member of Tiara Marga Trakindo Group
www.abm-investama.com



Table of Contents

PT ABM Investama Tbk a member of Tiara Marga Trakino Group

p. 3

ABM Consolidated Financial Highlight 1H 2011

p.15

SBU: PT. Cipta Kridatama (CK) – Contract Mining Services

p.18

SBU: PT. Sumberdaya Sewatama (SS) – Power Solutions

p.21

SBU: PT Reswara Minergi Hartama (Reswara) – Coal Production

p.24

SBU: PT.Sanggara Sarana Baja (SSB) – Engineering Services

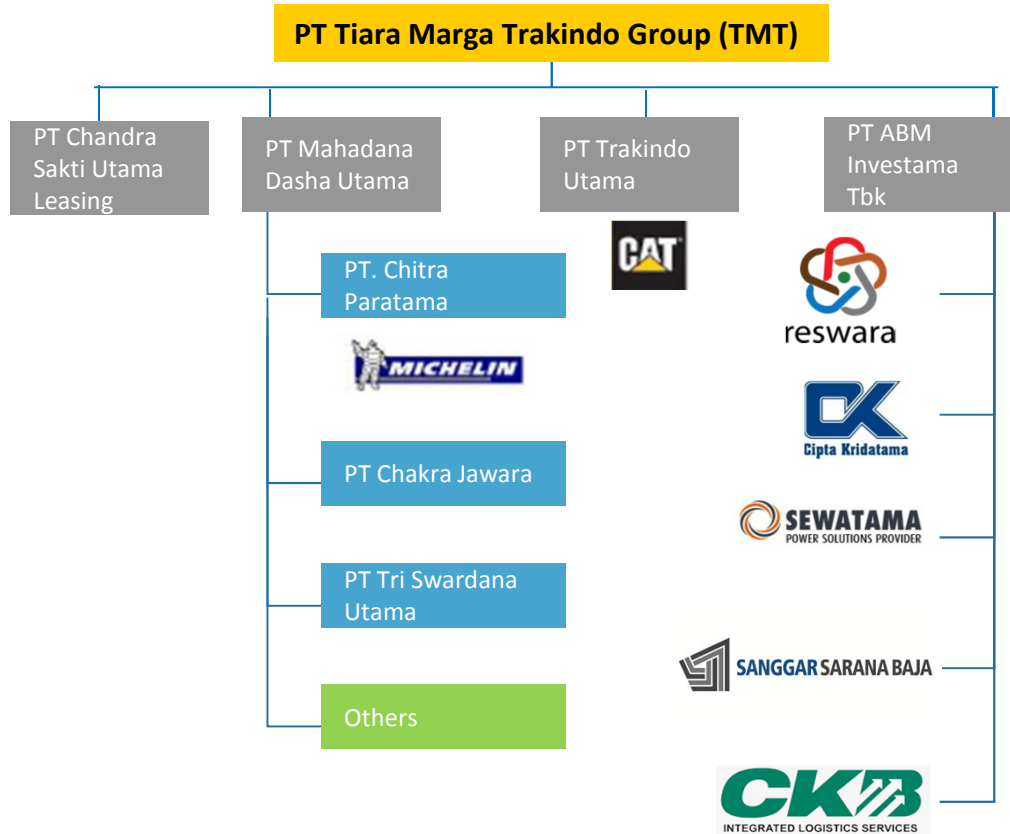
p.30

SBU: PT. Cipta Krida Bahari (CKB)- Integrated Logistic

p.31

ABM Investama A Member of Tiara Marga Trakindo Group

Tiara Marga Trakindo Group Structure



Overview of Tiara Marga Trakindo Group

- Established in 1970, Trakindo was founded by AHK Hamami
- Trakindo became the sole authorized dealer for Caterpillar in 1971 and now has more than 70 branches
- Over a 40 year period, Trakindo has developed into one of the largest national groups in Indonesia

Shareholder Value Addition

- Access to financial resources to support growth plans
- Timely market intelligence and access
- TMT refers customers and is itself an important customer to ABM

Vision and Mission

ABM Investama Tbk

ABM is an integrated energy company with three key business units in coal production, contract mining services, and power solutions, supported by two crucial components of engineering services and integrated logistics.

Our integrated business allow us to create synergy and offer end-to-end energy solutions that enable us to provide a more efficient cost structure, increasing profitability and assuring business sustainability.

Vision

“To be the leading investment company with strategic investments in energy resources, services, and infrastructures.”

Mission

1. To continually create meaningful and challenging job opportunities for as many Indonesians as possible
2. To ensure sustainable and profitable growth that maximize shareholders value
3. To provide value adding solutions that will optimize customer satisfaction
4. To actively engage with communities as a good corporate citizen.

Board of Commissioners



Rachmat Mulyana Hamami

President Commissioner

- Worked in various positions within the Tiara Marga Trakindo group for more than 19 years
- Appointed in 2005 as Secretary General of the China Committee of the Indonesian Chamber of Commerce and Industry



Mivida Hamami

Commissioner

- Worked in various positions within the Tiara Marga Trakindo group for more than 10 years
- Holds the position of President Director in PT Mahadana Dasha Utama



Erry Riyana Hardjapamekas

Independent Commissioner

- Commissioner of PT Weda Bay Nickel
- Independent Commissioner of PT Hero Supermarket Tbk.
- Former President Commissioner of Bank BNI
- Former Vice Chairman / Superintendent of the Corruption Eradication Commission

Board of Directors



**Achmad Ananda
Djajanegara**

President Director

- Former Managing Director at Standard Chartered Bank, Jakarta
- Previously Partner of Corporate Finance / Advisory Department at Fund Asia, Jakarta
- Former Managing Director of Abacus Capital, Jakarta



Willy A. Adipradhana

Finance Director

- Former Chief Financial Officer of Sime Darby (Minamas Plantation), and San Miguel, Indonesia
- Former Senior Financial Controller at PT John Crane, Indonesia
- Former General Manager of Corporate Finance and Administration at Keris Group



Syahnan Poerba

*Corporate Support Service
Director*

- Former Country Manager at PT D&B (Dun & Bradstreet), Indonesia
- Former Director of operations at PT AXA Mandiri Financial Services



Yovie Priadi

Corporate Strategy Director

- Former President Director of PT Mitra Energi Batam and PT Dalle Energy Batam
- Former Senior Vice President of Corporate Growth and Planning at PT Medco Power Indonesia

Subsidiaries (SBU)



Contract Mining: PT Cipta Kridatama (“CK”)

- Top 5 mining contractor in Indonesia by overburden volume providing full end-to-end “pit to port” services including project survey, mine design, overburden removal, coal extraction, hauling, and mine rehabilitation



Power Solutions: PT Sumberdaya Sewatama (“SS”)

- A power solutions related service provider in Indonesia servicing mainly the utility and mining sectors. Currently has more than 880MW of electricity generation capacity
- Has a 20% stake in Meppogen (80MW simple cycle power plant)



Coal Production: PT Reswara Minergi Hartama (“Reswara”)

- Coal production business with three direct subsidiaries: PT Tunas Inti Abadi (coal producer), PT Media Djaya Bersama (coal producer) and PT Pelabuhan Buana Reja (manage and service the port subject to the completion of the port construction and license approval)



Engineering Services: PT Sanggar Sarana Baja (“SSB”)

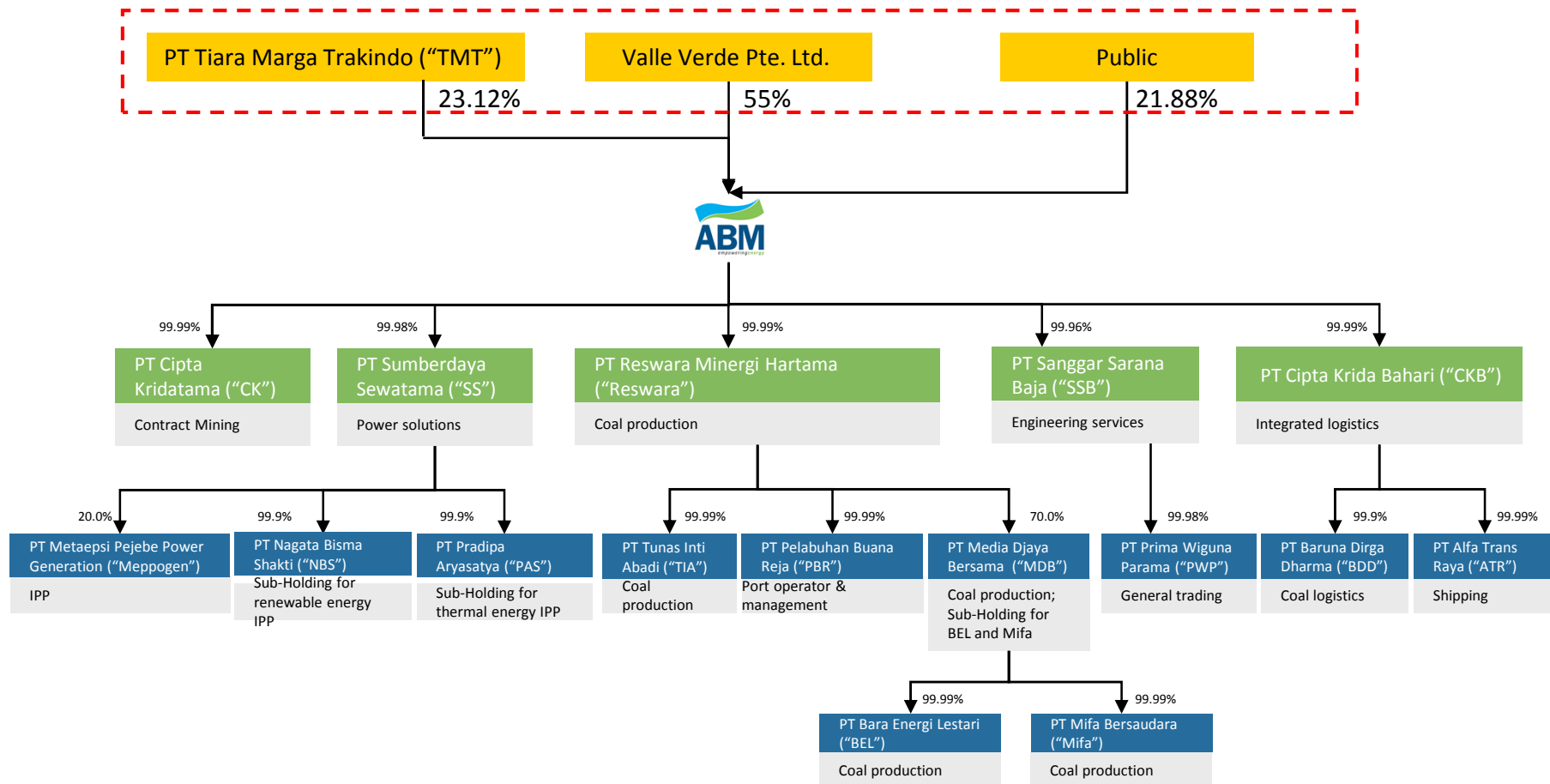
- Operates engineering services such as fabrication, remanufacturing, transport equipment and site services



Integrated Logistics: PT Cipta Krida Bahari (“CKB”)

- Provides integrated logistics services, including freight forwarding, project logistics, industrial, offshore and coal logistics shipping, and warehouse and shore base management services

ABM Group and Shareholding Structure

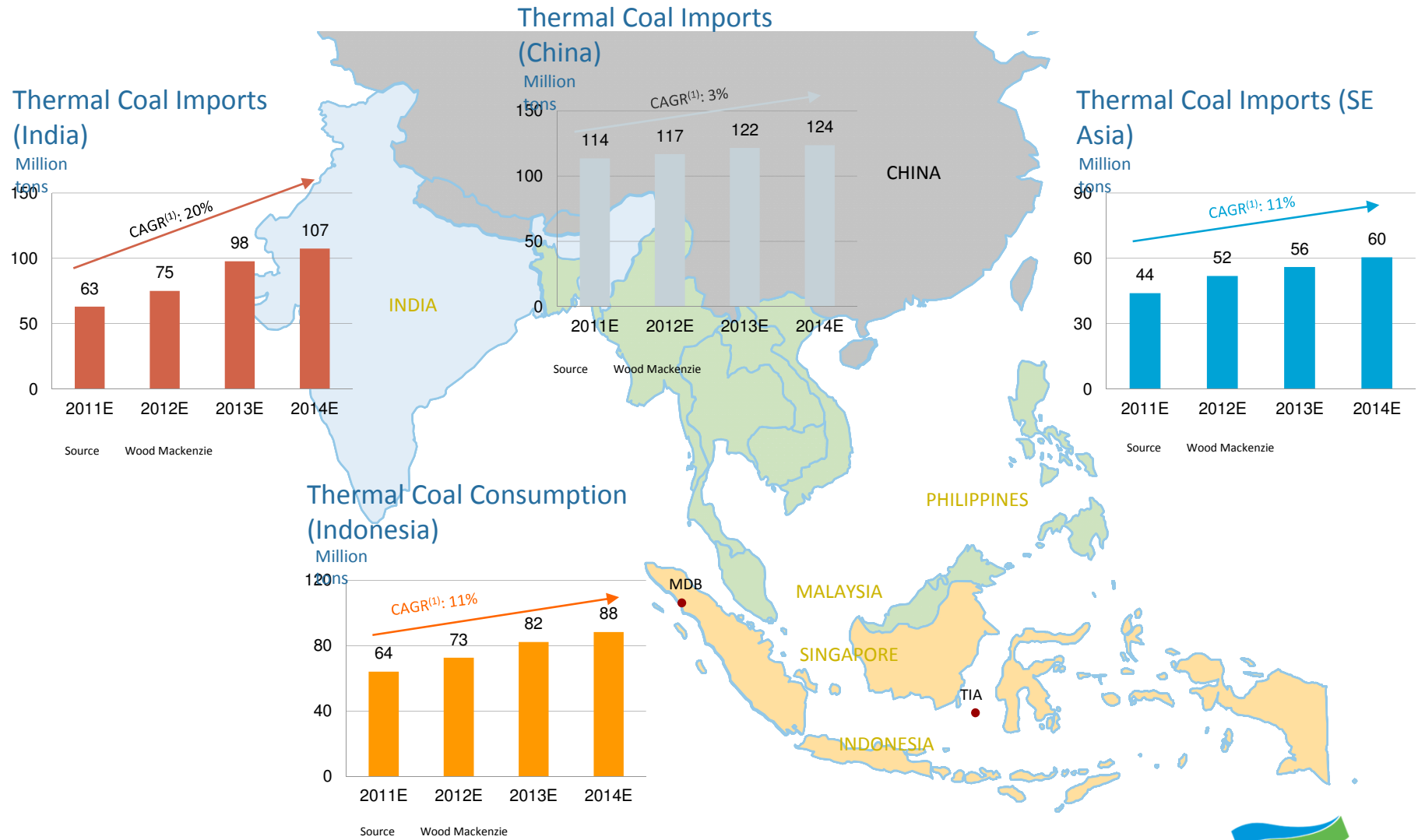


Positioning and Highlight

- 1 Strategically positioned to capitalize on Asian and Indonesian energy markets
- 2 Leading energy market player in Indonesia
- 3 Exposure across the energy value chain with diverse product offering
- 4 Well-established and broad customer base
- 5 Comprehensive footprint and market coverage across Indonesia
- 6 Strong sponsorship and support from reputable shareholder
- 7 Experienced and highly qualified management team with a proven track record

Strategically Positioned to Capitalize on Asian and Indonesian Energy Markets

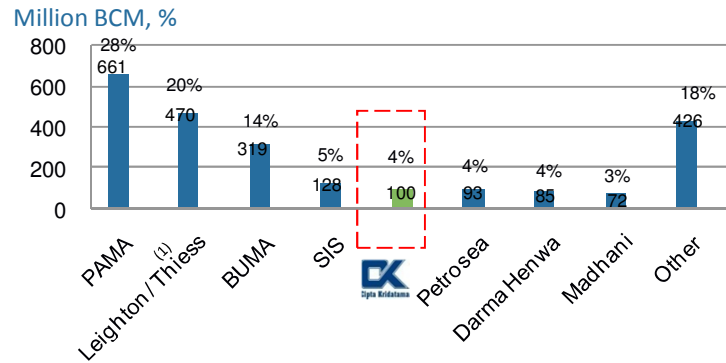
Coal imports in China, India, South East Asia and Indonesia are expected to grow strongly from 2011E to 2014E



Leading Energy Market Player in Indonesia

Contract Mining

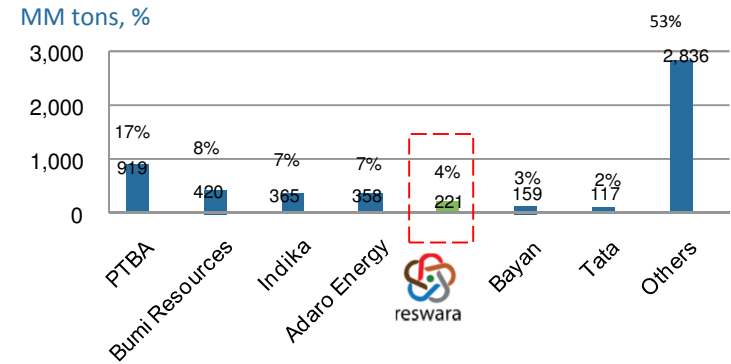
Overburden Removal (2010), Market Share by Overburden Removal



Source Wood Mackenzie

Coal Production

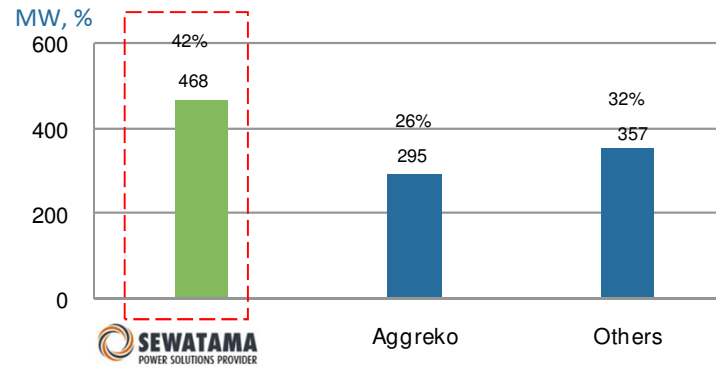
Low Rank Coal Reserves, Market Share by Reserves



Source Wood Mackenzie, JORC

Temporary Power

Production capacity (2011), Market Share by Capacity



Source PLN e-procurement website, Aggreko website Investor Relation March 2011

Exposure Across the Energy Value Chain (1)



Contract Mining Services

- Fleet of 428 heavy equipment serving 7 customers as of June 30, 2011
- Estimated outstanding contracted overburden removal and coal of 465 million bcm and 34.4 million tons, respectively, as of June 30, 2011



Power Solutions

- Approximately 745 gensets (884MW capacity)
- Manages more than 70 diesel power generation projects in Indonesia
- 20% stake in Meppogen, IPP with simple cycle power plant



Coal Production

- 7,703 hectares concession area under 4 IUPs
- Estimated coal reserves and resources of 221 and 561 million tons, respectively



Engineering Services

- 10 engineering services workshops providing fabrication, remanufacturing, transport equipment and site services
- Customers mainly in mining, oil and gas, petrochemical and power sectors



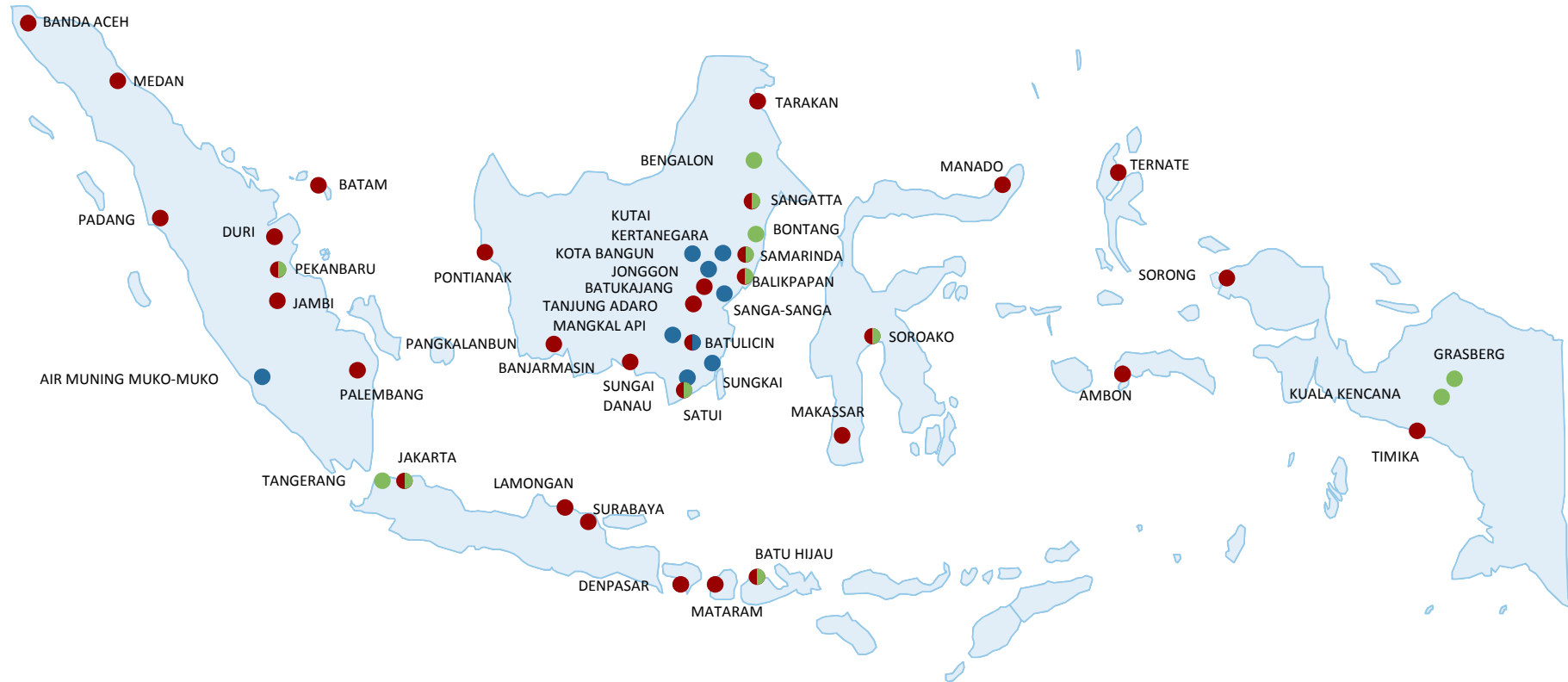
Integrated Logistics

- Operates fleet of vessels, trucks, loaders and dry containers
- Provides coal logistics, freight forwarding and project logistics
- 35 branches and offices located throughout Indonesia



Comprehensive Footprint and Market Coverage in Indonesia

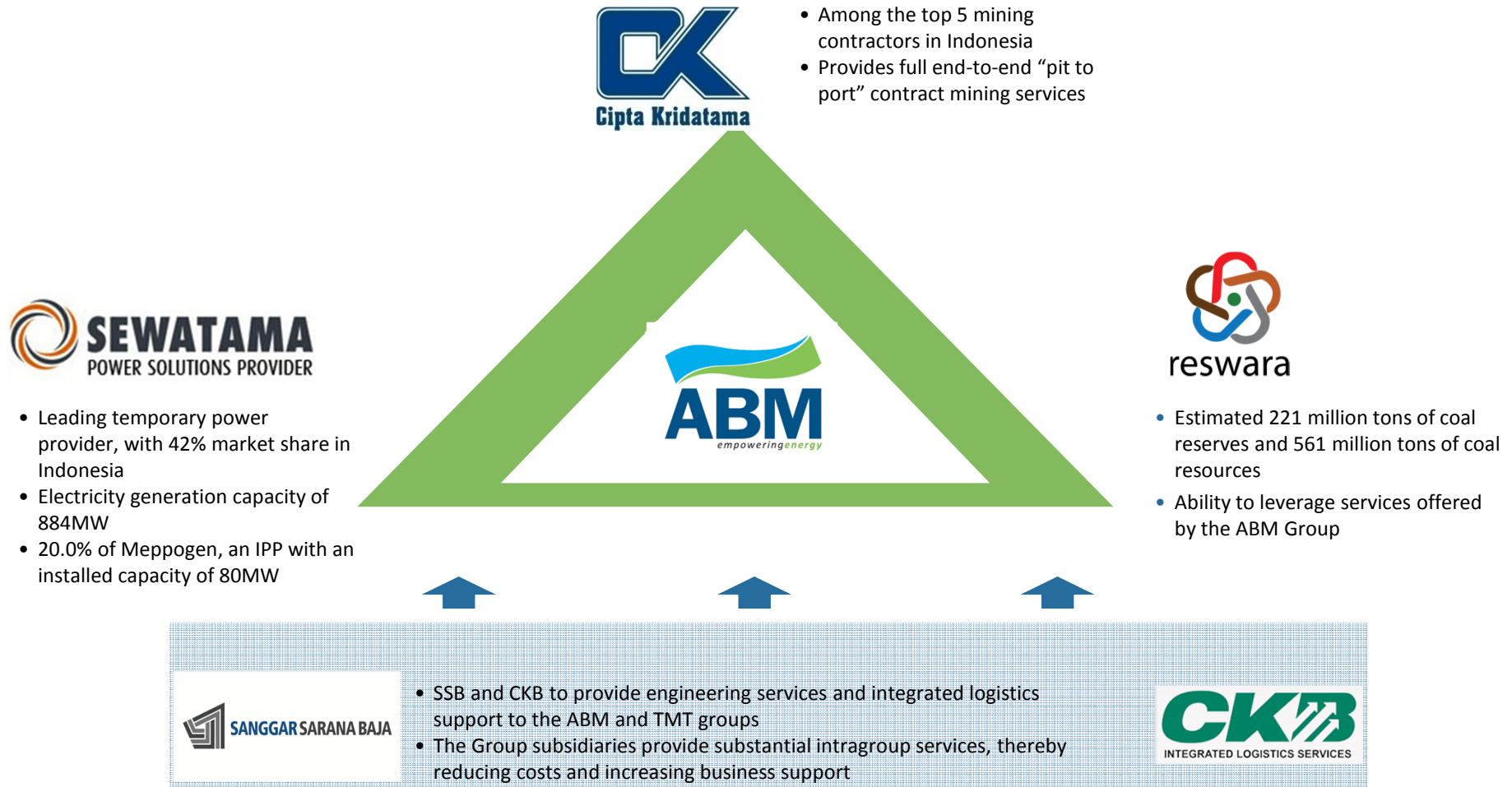
- Able to operate throughout the country; competitive advantage over competitors
- Difficult to replicate coverage strength and poses barriers to entry for new entrants



- Integrated Logistics Offices
- Contract Mining Project Sites
- Engineering Services Main Operating Sites

Business Strategies

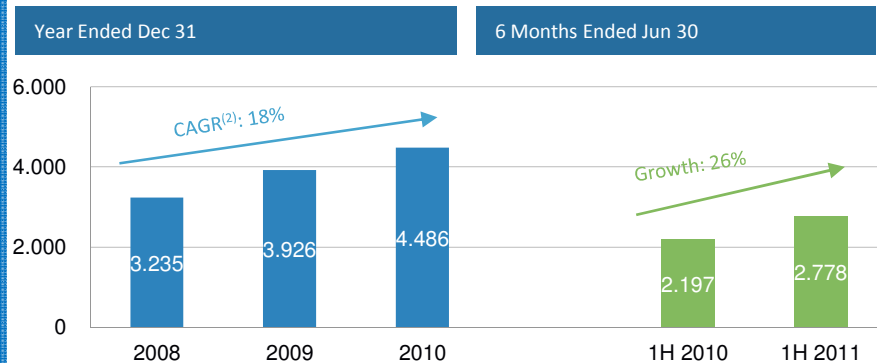
ABM is an integrated energy company with three key business units in coal production, contract mining services, and power solutions, supported by two crucial components of engineering services and integrated logistics



ABM Consolidated – Financial Highlight 1H 2011

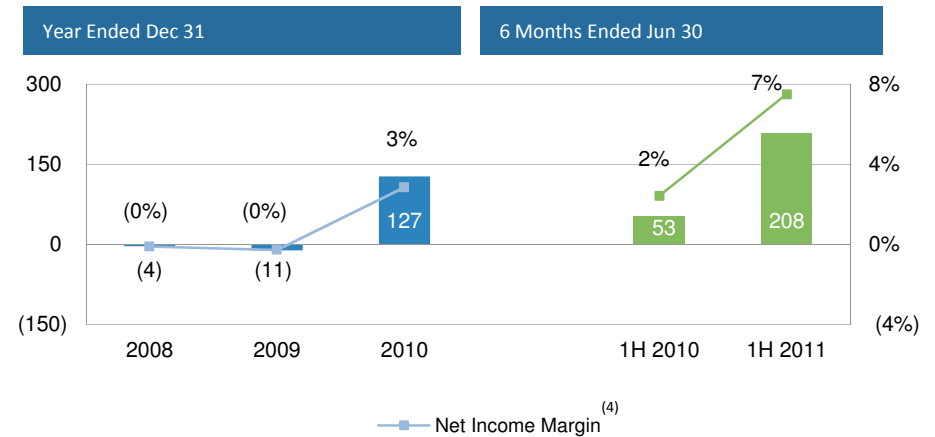
Revenue⁽¹⁾

IDR BN



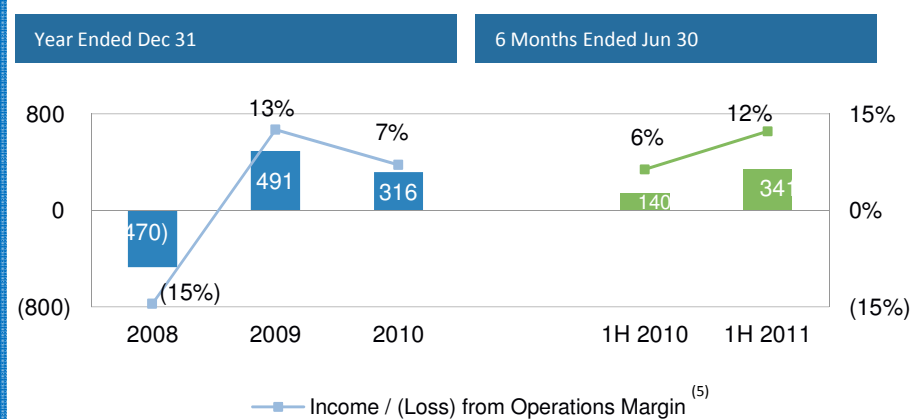
Net Income⁽¹⁾

IDR BN



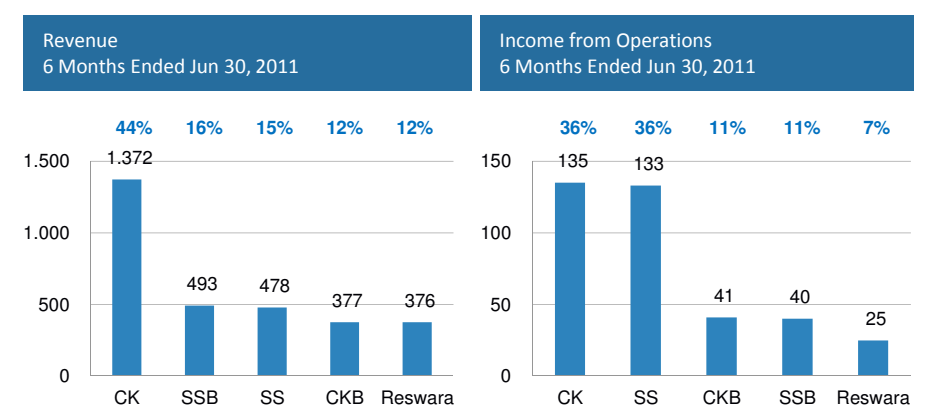
Income / (Loss) from Operations⁽¹⁾

IDR BN



Breakdown of Revenue and Income / (Loss) from Operations⁽³⁾

IDR BN



Notes

1. ABM Group consolidated figures
2. CAGR = (2010 figure / 2008 figure) ^ (1 / number of years) - 1
3. Based on standalone financials. Includes intragroup transactions

4. Net Income Margin = Net Income / Revenue
5. Income / (Loss) from Operations Margin = Income / (Loss) from Operations / Revenue

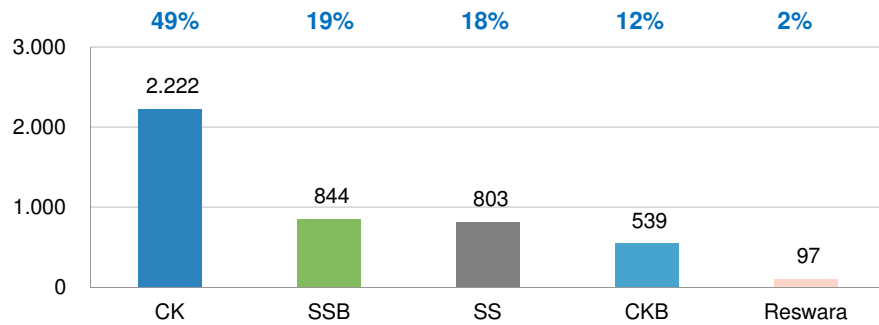


Breakdown by Subsidiaries

Revenue by Division

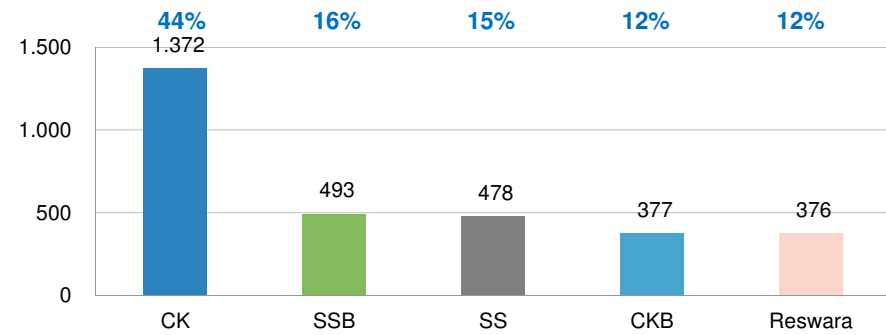
IDR BN

Year Ended Dec 31, 2010⁽¹⁾



IDR BN

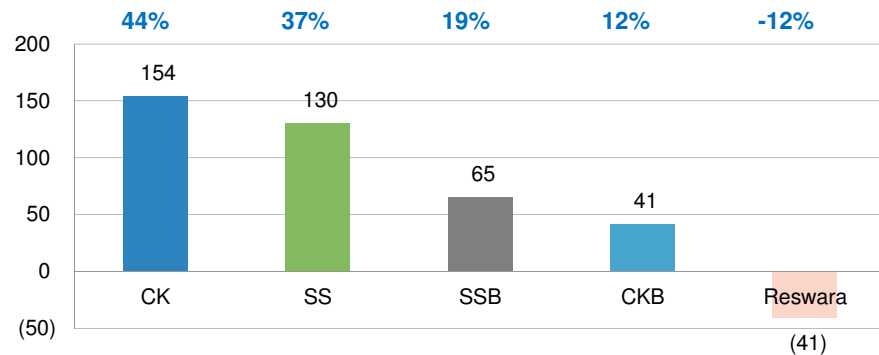
6 Months Ended Jun 30, 2011⁽¹⁾



Income from Operations by Division

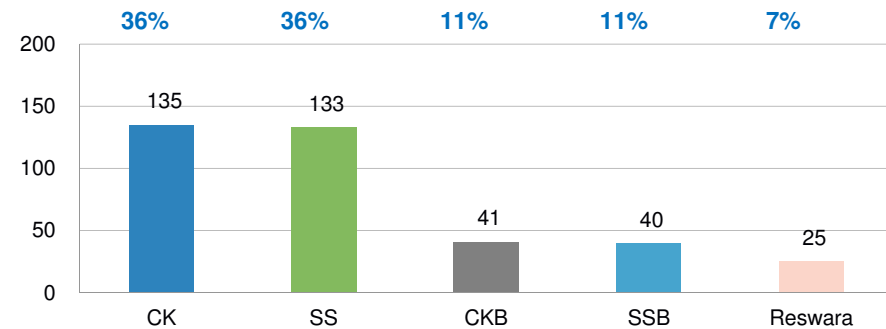
IDR BN

Year Ended Dec 31, 2010⁽¹⁾⁽²⁾



IDR BN

6 Months Ended Jun 30, 2011⁽¹⁾



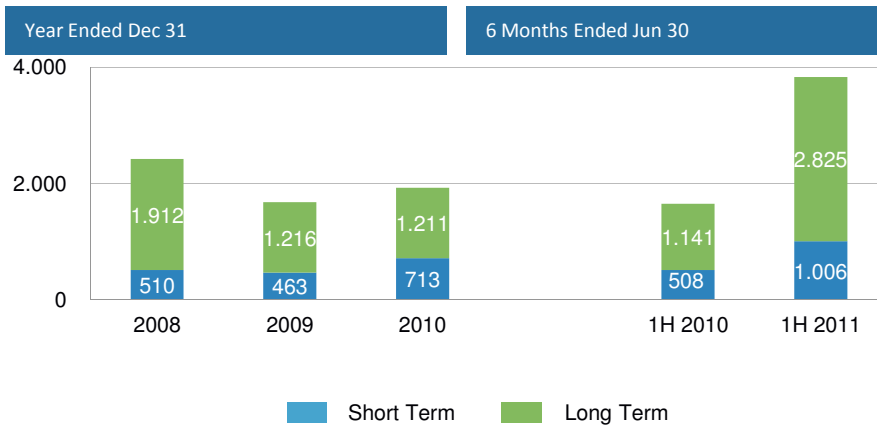
Notes:

1. Figures are based on pre-elimination of intercompany transactions
2. Includes loss of IDR48BN from coal production

Consolidated Balance Sheet

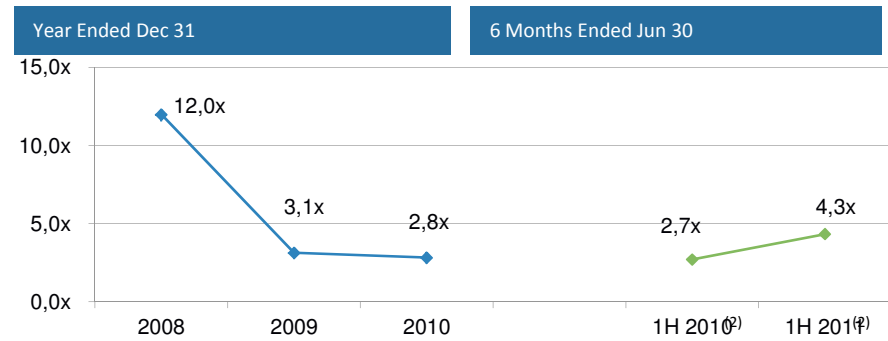
Total Debt⁽¹⁾

IDR BN



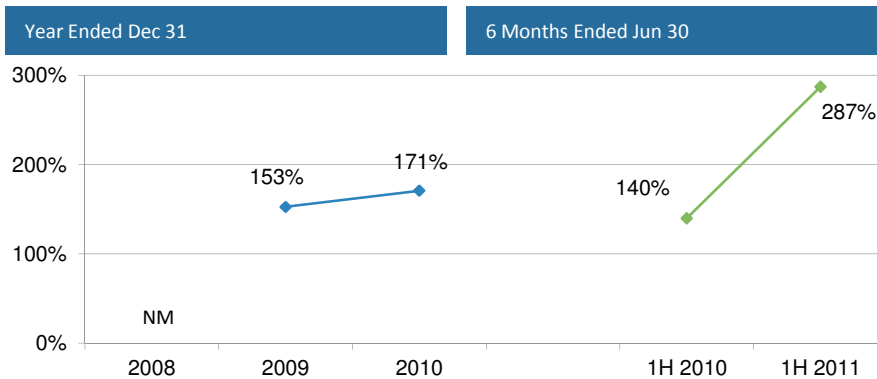
Total Debt / EBITDA

x



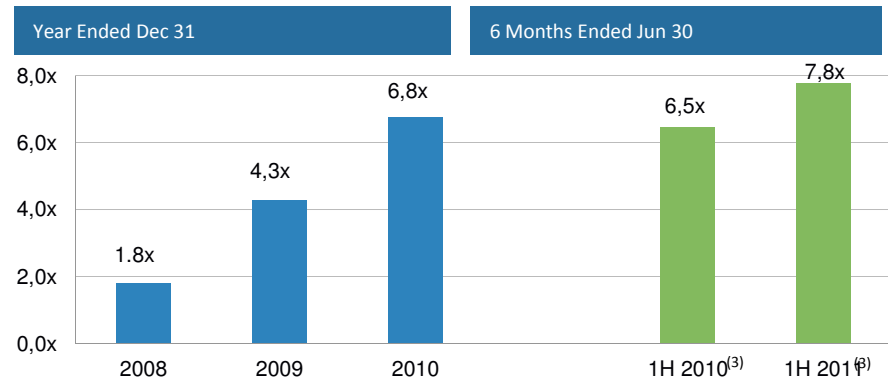
Total Debt / Total Equity

%



EBITDA / Interest Expense

x



Notes:

1. Total debt = Short term bank loans + long term bank loans + current maturities of long term debts and finance lease obligations + other long term loans (related and third parties) + finance leases (related and third parties)
2. Used two times 1H2010 EBITDA as proxy for LTM 1H2010 EBITDA in calculation; Used LTM EBITDA in 1H2011 calculation
3. Used two times 1H2010 EBITDA and Interest expense for LTM calculation; Used LTM EBITDA and LTM interest expense in 1H2011 calculation

PT. Cipta Kridatama (CK)- Contract Mining Services

Contract Mining Operations



Brief as of June 2011

- Top 5 contract mining service in Indonesia by overburden removal⁽¹⁾
- Full end-to-end “pit to port” contract mining services from exploration⁽²⁾, mine planning, overburden removal, coal extraction and loading, transportation and processing, rehabilitation and reclamation
- Experienced management having worked in major companies
- As of 30 Jun 2011, CK employs over 2,800 employees
- Provides services to seven Indonesian coal producers for nine different projects. The contract mining agreements have terms ranging from three years to life of the mine
- Fleet of 428 heavy vehicles and mining equipment, including bulldozers, excavators, cranes and drilling machines
- Equipment manufactured by Caterpillar, Liebherr, Hitachi, and Terex



LIEBHERR



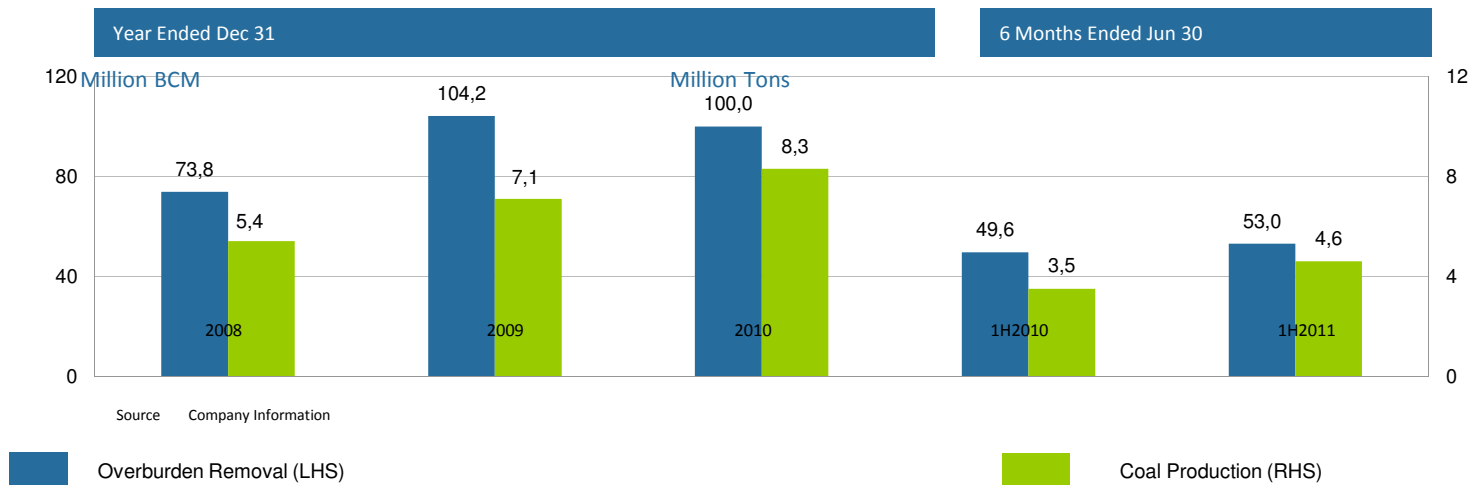
TEREX

ABM
empowering energy

Overburden and Key Customers

Type of equipment	Capacity	Number of units	Average age (in years)
Excavator	250 - 350 tons	13	3 – 5
	20 - 100 tons	83	3.4 - 6.5
Truck	40 - 100 tons	220	3.8 - 5.6
Dozer		64	4.5
Grader	14 - 16 feet	30	2.8
Wheel loader		6	5.3
Compactor		11	7.2
Drill machine		1	6
Total		428	

Overburden Removal and Coal Production Volumes



CK's Current Customers

Operating Agreements

Concession Holder	Mining Project Sites	Expected Contract Duration	Estimated Outstanding Contracted Volume of Coal / Overburden (Million Tons / Million BCM) as of June 30, 2011 ⁽³⁾
1	Samarinda, East Kalimantan	From Jun 14, 2004 – Aug 31, 2015	125.0
2	Kotabangun, Kutai Kartanegara, East Kalimantan	From Dec 2007 – Completion of all work < 42 months from the commencement of overburden removal	12.5
3	Desa Batuah (Air Panas), Kecamatan Loa Janan, Kabupaten Kutai Kartanegara, East Kalimantan	From Mar 18, 2005 – Target of 54.2 million BCM of overburden and/or 7.7 MT coal ROM is reached	2.8 / 12.3
4	Jonggong, Busang and Loa Kulu, East Kalimantan	From Nov 29, 2007 – Oct 18, 2015	1.1 / 14.4
5	Satui and Kusan Hulu, Tanah Bumbu, East Kalimantan	From Jun 25, 2009 – Later of Life of mine, or Jun 30, 2020	27.0 / 155.3
6	Batulicin, South Kalimantan	From Jul 1, 2006 – Life of mine Sungkai site: From start of operations or by Aug 2008 – Earlier of Jul 2011 or when the pit coal reserve is considered to be un-economical to mine	3.5 / 16.2
7	Tanjung Dalam Village, Bengkulu Province	From Mar 18, 2011 – 72 months from start of operations, or completion of obligations, whichever is earlier	- / 129.6
Total			34.4 / 465.3

Kalimantan



Sumatra



PT Sumber Daya Sewatama (SS) – Power Solutions

SS Operations- PLTD Bitung Manado



Services Offer

Temporary Power

- Provides power solutions mainly to utility sector customers
- 884MW of electricity generation capacity as of June 30, 2011
- Main customer is PT PLN (Persero) (“PLN”),
- Utility customers contributed 80.6% of Temporary Power division’s revenue for 6 months ended June 30, 2011

Independent Power Generation

- Thermal Energy
 - 20% stake in Meppogen, a 80MW simple cycle power plant in South Sumatra.
 - Mepoggen to convert to a 110MW combined cycle power plant
 - Entered into a PPA in 2005 with PLN Kitlur Sumbagsel to sell 80MW of power for 20 years
 - Subsidiary PAS to acquire 2 independent power producers
- Renewable Energy
 - SS and NBS to invest / acquire to develop independent power production through renewable energy

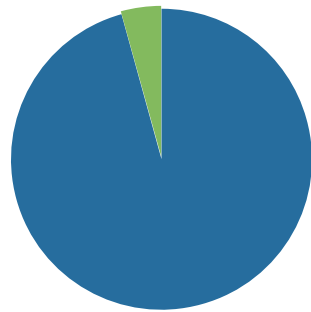
Pillar and Operations and Maintenance (“O&M”)

- Pillar business provides dewatering management services, rental of centrifugal pumps, load bank, temperature control units, and intends to provide optimization and consultation services
- O&M provides end-to-end power plant operations, maintenance services and specific repair and maintenance services

Revenue By Division and key Customers

Year Ended Dec 31, 2010
Total Revenue: IDR803BN⁽¹⁾

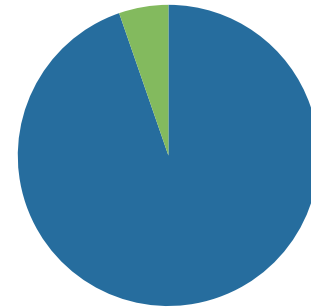
Other Services⁽²⁾
4.3%



Temporary Power
95.7%

6 Months Ended Jun 30, 2011
Total Revenue: IDR478BN⁽¹⁾

Other Services⁽²⁾
5.3%

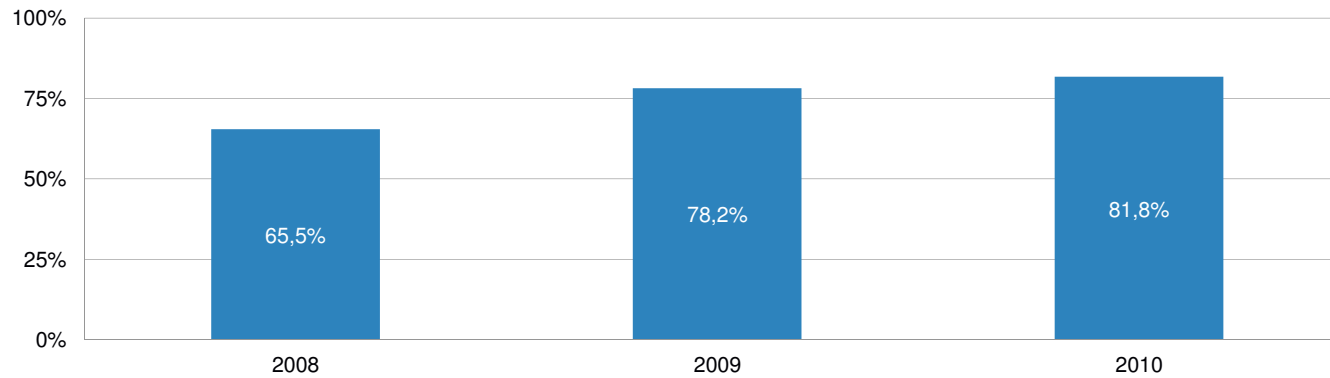


Temporary Power
94.7%

Key Customers

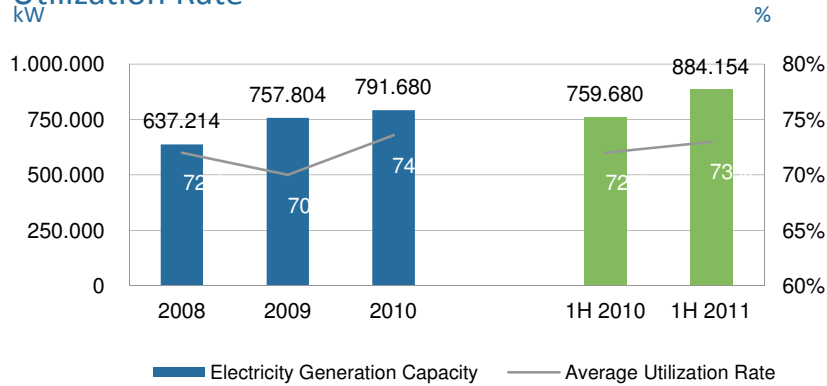
PT PLN (Persero)

Revenue Contribution from PLN to SS

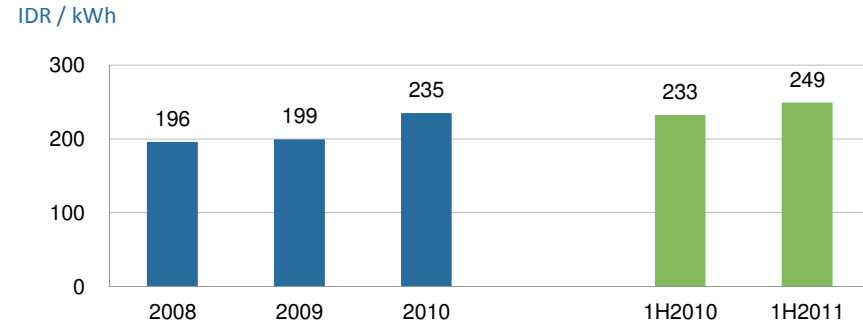


Electricity Generations Capacity, Lease Rate, Generators, Competition

Electricity Generation Capacity and Average Utilization Rate



Average Lease Rate per kWh



Generators

Model	Number of Units as of Jun 30, 2011	Capacity (kW)	Average Useful Life (Yrs) ⁽²⁾	Average Age as of Jun 30, 2011 (Yrs)
Diesel Generator Sets	745	875,492	10	6
Gas Generator Sets	5	8,662	15	2
Total	750	884,154		

PT. Reswara Minergi Hartama (Reswara) – Coal Production

TIA Operations



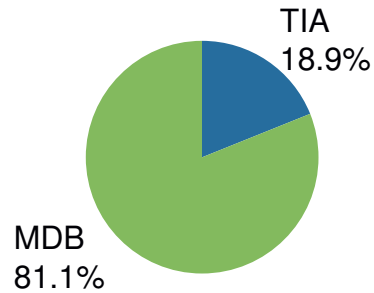
Reswara

- Coal mining conducted through Reswara’s 2 subsidiaries
 - PT Tunas Inti Abadi (“TIA”, 99.99% ownership)
 - PT Media Djaya Bersama (“MDB”, 70% ownership)
- Port to be owned and managed through PT Pelabuhan Buana Reja (“PBR”) (99.99% shareholding), upon construction completion and license approval
- Current port management utilize third party services
- Reswara to utilize services of PBR when it achieves full commercial capability, subject to construction completion and license approval
- TIA mine utilizes open cut mining methodology, producing low rank coal with low ash and low sulphur content
- Coal mined from TIA’s mines are marketed as “TIA Compliant Coal”; coal bought from third parties are sold as “TIA Traded Coal”

Coal Resources and Reserves

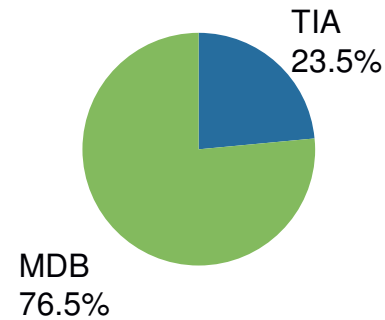
Coal Resources

Total Resources: 561 Million Tons



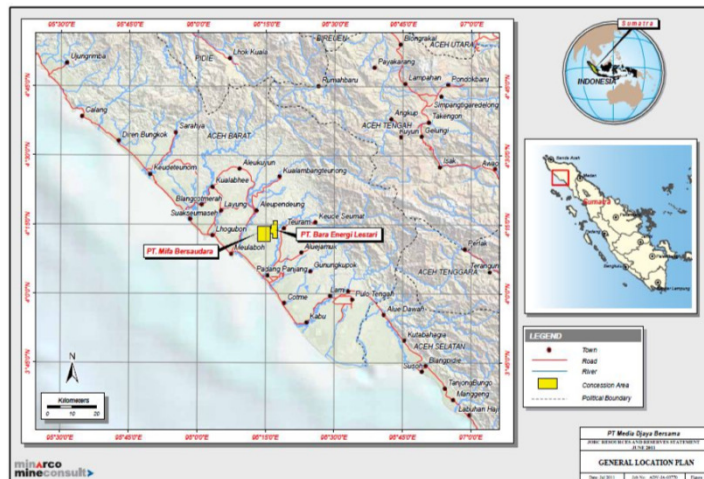
Coal Reserves

Total Reserves: 221 Million Tons



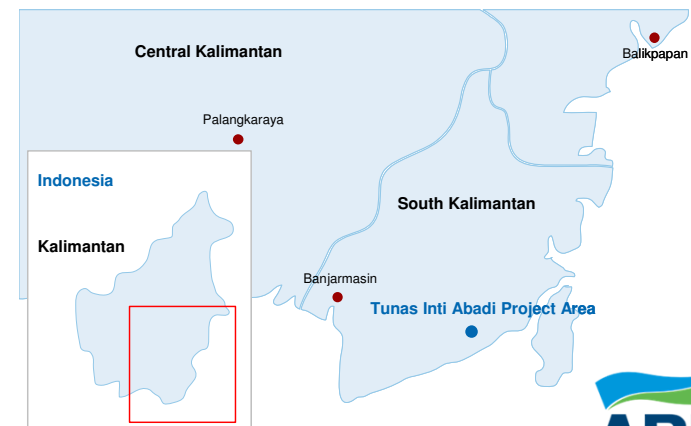
Source: PT Runge Indonesia Statement of Open Cut Coal Resources and Reserves for TIA, BEL and Mifa concessions, as of 30 June 2011

MDB Site



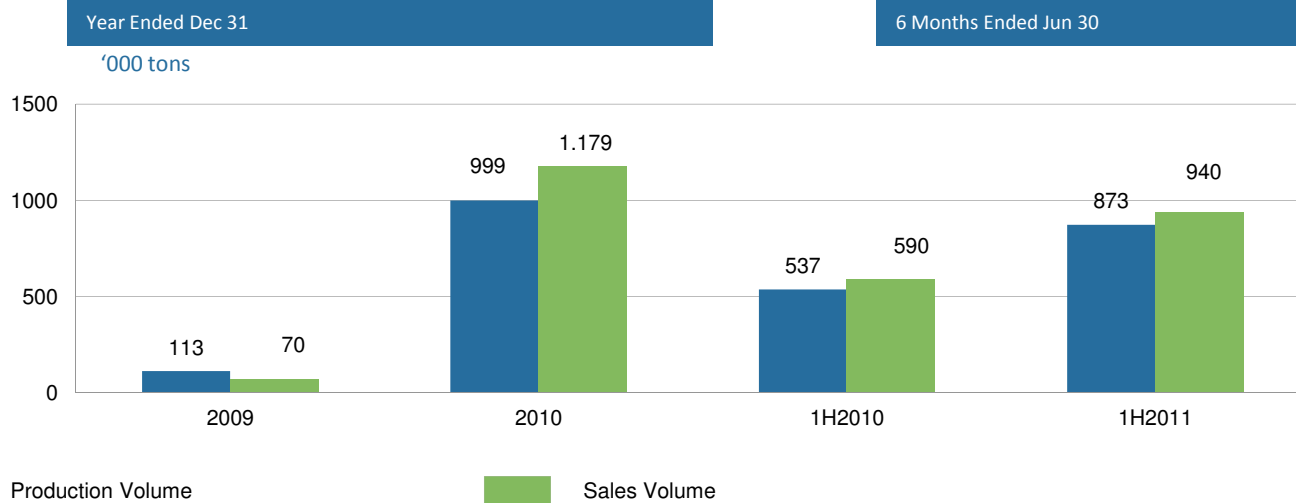
	TIA	MDB	Total
Coal Reserves (MT)			
Proved Reserves	13	7	20
Probable Reserves	39	162	201
Total Reserves	52	169	221
Coal Resources			
Measured	32	18	50
Indicated	39	289	328
Inferred	35	148	183
Total	106	455	561
Concession (ha)	3,074	4,629	7,703

TIA Site



Coal Productions

TIA Operations



Site Layout – Concession Area

PT Tunas Inti Abadi

- TIA was acquired in Dec 2007, commenced commercial production in Aug 2009 and coal sales in Oct 2009
- Coal mining is contracted to ABM subsidiary, CK
 - 25 km from pit to port at Bunati
 - 26 km from port to anchorage point at Muara Satu
 - 8,000 ton barge loading capacity at jetty
 - 120,000 tons temporary pile facility at the mining pit
- Logistic advantages: Close to the Ocean

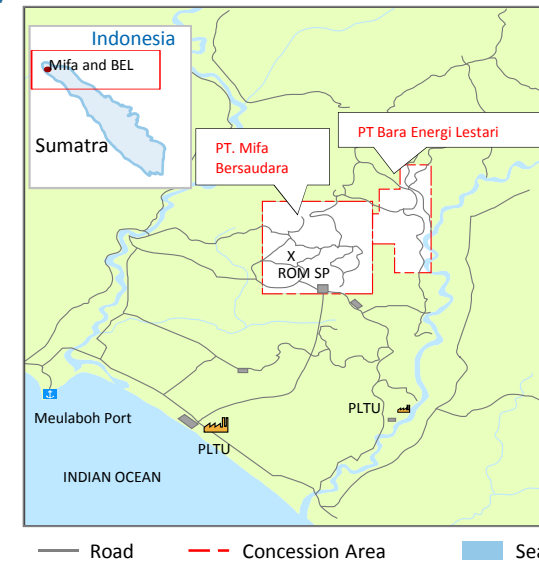
Site Layout of TIA Concession Area



PT Media Djaya Bersama

- 70% ownership in MDB
- To begin coal production in 2012 by using existing infrastructure and begin construction of own infrastructure in 2012
- Intends to sell coal to Indian power plants for blending
- Logistic advantages: Close to the Ocean – 12 km pit to port
- Plan to build land conveyer belt for logistic

Site Layout of MDB Concession Areas



Concession Breakdown and Coal Char

Concession Breakdown

Entity	Concession Holding Company	Type of Concession	Location	Current Concession Area (ha)	Expiry Date of Current Phase
TIA	TIA	IUP ⁽¹⁾	South Kalimantan	2,355	Mar 16, 2021
TIA	TIA	IUP ⁽¹⁾	South Kalimantan	719	Mar 5, 2021
BEL	BEL	IUP ⁽¹⁾	Aceh	1,495	Sep 26, 2017
Mifa	Mifa	IUP ⁽¹⁾	Aceh	3,134	Apr 13, 2025

Coal Characteristics

	TIA	MDB
Calorific Value (Adb)	5,370 kcal/kg	5,310 kcal/kg
Caloric Value (GAR)	3,960 kcal/kg	3,440 kcal/kg
Total Moisture (AR)	37.4%	43.8%
Ash Content (Adb)	5.7%	4.6%
Sulfur (Adb)	0.15%	0.16%

Source PT Runge Indonesia Statement of Open Cut Coal Resources and Reserves for TIA, BEL and Mifa concessions, as of 30 June 2011

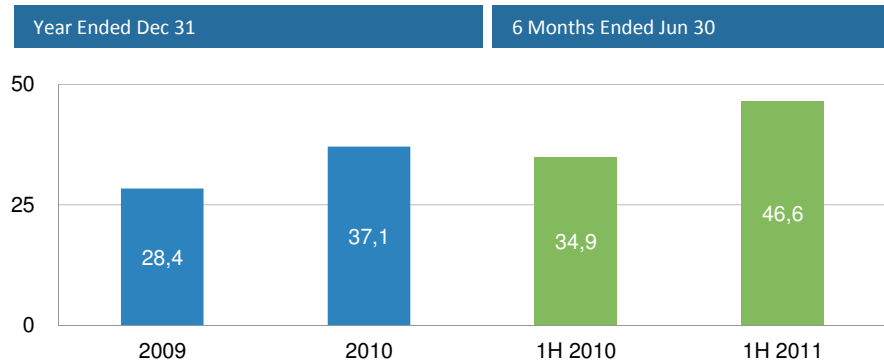
Expected PBR Port Capacity

Loading Conveyor	5 mtpa
	900 meters long
Barge	300 feet barge (8,000 tons)
	2 loading facilities
Crusher	Up to 750 tons / hour
Stockpile	120,000 tons

Average Selling Price, Production Cash Cost and Strip Ratio

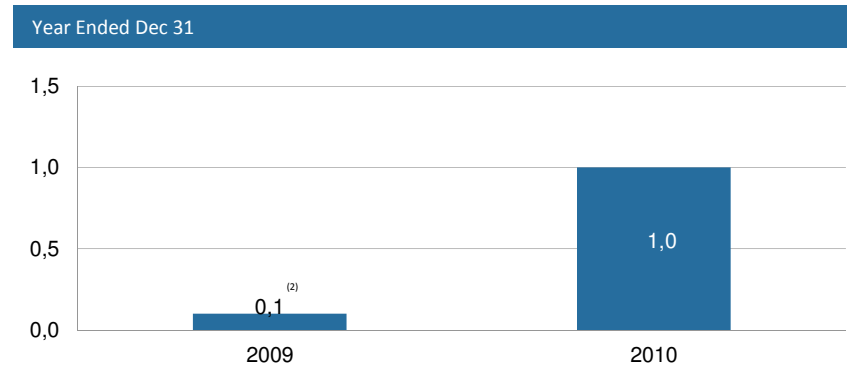
TIA - Average Selling Price⁽¹⁾

US\$ / ton



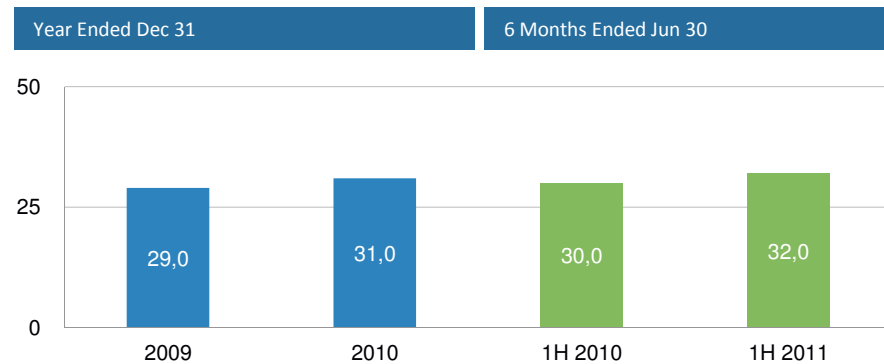
Historical Coal Production and Projected Capacity ⁽¹⁾

Million Tons

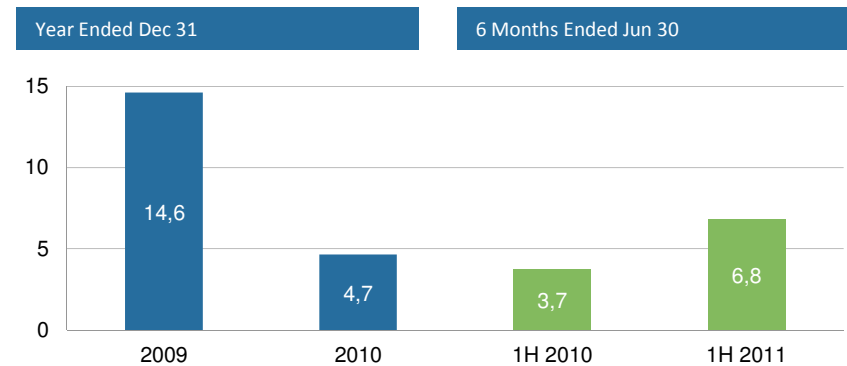


TIA - Total Cash Cost ⁽¹⁾⁽³⁾

US\$ / ton

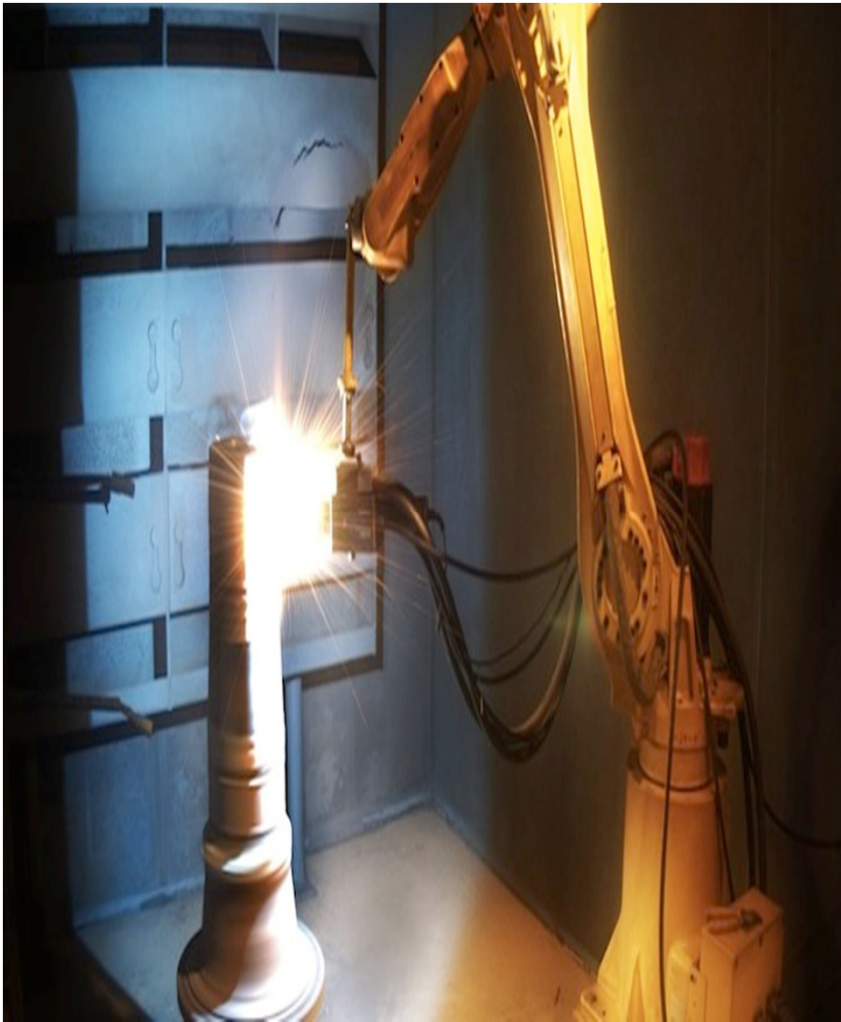


Average Strip Ratio



PT. Sanggar Sarana Baja (SSB) – Engineering Services

SSB Operations



SSB Business

Transport Equipment Division

Designing, manufacturing and distributing products for transportation and material handling business

Site Services Division

On-site repair, process plant maintenance and construction services

Fabrication Division

Design and manufacture of process equipment, general fabrication, site construction and installation solutions

Re-Manufacturing Division

Salvaging, remanufacturing and manufacturing of heavy equipment core components

PT. Cipta Krida Bahari (CKB) – Integrated Logistic



Business Overview

- Integrated logistics provider offering freight forwarding, project logistics, industrial / offshore and coal logistics shipping, warehouse and shorebase management services
- Freight forwarding services: Integrated logistics services via owner and third party operated freight services
- Project logistics: Transportation of over weight and over size cargo (heavy equipment, machines and engines)
- Energy related logistics: Industrial, offshore and coal logistics shipping and warehouse and shorebase management services
- PT Baruna Dirga Dharma (BDD) is our coal logistic.
- Provides through CKB and a third-party sub-contractor, barging services to TIA as a part of its coal logistics chain
- Over 330 employees and operates integrated sea, air and road networks from 35 branches and offices in Indonesia
- ISO 9001: 2008 and OHSAS 18001: 2007

PT ABM Investama Tbk.
A member of Tiara Marga Trakindo Group
www.abm-investama.com



Gedung TMT 1, 18th Fl, Suite 1802
Jl Cilandak KKO No.1
Jakarta 12560 - Indonesia

Contact

Investor Relations

Errinto Pardede

Tel:6221-2997-6767 Ext.1874

Fax : 6221-2997-6768

Email : errinto.pardede@abm-investama.co.id

Email : ir@abm-investama.co.id

Website : www.abm-investama.com

